

Press Contact:

Netgrade LLC

1-856-334-3800

contact@netgradetech.com

Netgrade LLC Achieves Select Certification from Cisco USA

Mount Laurel, NJ – 20 Nov. 2012 – Netgrade LLC announced today it has achieved Select Certification from Cisco. The Select Certification recognizes Cisco® resale channel partners that focus on meeting the technology and services needs of small businesses.

“We are happy to continue our ongoing relationship with Cisco, a valued partner in our network services offering” said Dan Murray, Managing Partner at Netgrade. “Our relationship with Cisco allows us to provide industry-leading solutions to our customers backed by Cisco’s well-known reliability and performance.”

“The Cisco Select Certification was created in response to customer demand for channel partners capable of designing and implementing Cisco solutions purpose-built for small businesses,” said Andrew Sage, vice president of Worldwide Small Business Sales at Cisco. “With the Select Certification, Netgrade has made an investment in obtaining the training, skills and knowledge necessary to play a pivotal role in meeting this growing demand.”

To earn Select Certification, Netgrade fulfilled the training and exam requirements for the Cisco Small Business Specialization. Netgrade also met the personnel, training and postsales support requirements set forth by Cisco.



The Cisco Resale Channel Program provides a framework for channel partners to build the sales, technical and Cisco Lifecycle Services skills required to deliver Cisco solutions to end customers. Through the program's specializations and certifications, Cisco recognizes a channel partner's expertise in deploying solutions based on Cisco advanced technologies and services. Using a third-party audit process, the program validates channel partner qualifications such as technology skills, business best practices, customer satisfaction, and presales and postsales support capabilities -- critical factors for customers choosing a trusted channel partner.

About Netgrade

Based in Mount Laurel, NJ, Netgrade provides managed IT solutions and networking services to a variety of industries. Leveraging partnerships with leading IT vendors, Netgrade designs, manages, and supports a wide array of network and server solutions. Netgrade takes pride in its personal, expert support and strives to provide its customers with efficient, reliable, and usable IT solutions.

#

Cisco, Cisco Systems and the Cisco logo are registered trademarks of Cisco Systems Inc. in the United States and certain other countries.

